




HÖFINGER SOLUTIONS
LÖSUNGEN FÜR GOLF- & SPORTANLAGEN



1.0 BACKGROUND

The European Turfgrass Specialists Ltd have been advising in mainland Europe since 2010 and the company has grown in stature and size ever since establishment. The European Turfgrass Specialists proudly work with some of the leading golf courses in Germany, Austria, England, Czech Republic, Luxembourg, and Italy, along with a wide variety of well-known football clubs. We are also proud to have achieved this success together with our Austrian partner Höfing Solutions. Alex Höfing has become an integral part of both company's growth. Working together we have been able to double our resources and achieve the necessary standards required by larger clients during the complete design, grow in and establishment of large scale projects.

We have collaborated with golf course architects, ecologists, and other leading scientists and professors on a wide range of different projects since establishment. Together we aim to deliver the highest possible standard to each of our clients that we work with. This unique team offers a hands on, personal approach, which is both modern and professional. We work together with some of the best Laboratory's around the world and this enable us to be confident of being able to help you to improve your golf courses condition.

A brief description of the two main advisors that provide the design, construction, maintenance and training services is shown below.

Philip Armitage MBPR, RIPTA
Turfgrass Consultant Agronomist
Director of German Branch of
European Turfgrass Specialists

Nationality: British

Education/Qualifications:

University of Central Lancashire:

B.Sc. Hons Turfgrass Science

Reaseheath College:

HND in Golf Course Management



Philip has worked in this role for the past five years, prior to this he worked for the STRI for five years advising various respected organizations in the UK. Philip also worked as an irrigation design manager for Glenfarrow, after finishing University, where he was able to learn additional skills that are employed now in his current role.

Prior to gaining his degree, he worked as a greenkeeper for over ten years at three of the best golf courses around the world, namely: Pinehurst, The Belfry and Westchester Country Club. Philip is fully trained and certified to provide independent recommendations and advice according to RIPTA and BASIS standards.

Alex Höfing

Sports Turf Consultant
Director of Höfing Solutions
President of Austrian Greenkeeper
Association

Nationality: Austrian

Education/Qualifications:

University of Massachusetts, USA:
B.Sc. Hons Plant and Soil Sciences
Stockbridge School for Agriculture, USA:
Associates Degree in Turfgrass Management



Alex has worked in this role since 2008, when his company was started. Besides consultancy work he also provides his clients with specialist renovation services as well, which demonstrates his ability to match his scientific knowledge with hands on work. Prior to becoming a Sports Turf Consultant Alex was a Head Greenkeeper at GC Eichenheim in Kitzbühel, Austria for 10 years and before this he gained valuable experience working on golf courses such as Shinnecock Hills GC and Sun Valley GC in the US and in Spain.

More recently his consultancy work has also concentrated on working with a wide range of golf courses from a maintenance, re-construction and construction perspective.

2.0 INDEPENDENT LABORATORY

Our consultancy services are supported by an extensive range of facilities on offer through two of the best independent Laboratory's in Europe. We analyze all of our client's materials and soils using two specialist turfgrass and soils based Laboratory's.

One Laboratory that we use specializes solely in chemical and biological analysis, whilst the second Laboratory that we work with specializes in physical analysis, and is accredited to the very highest American standards and protocols: ASTM and USGA standards.



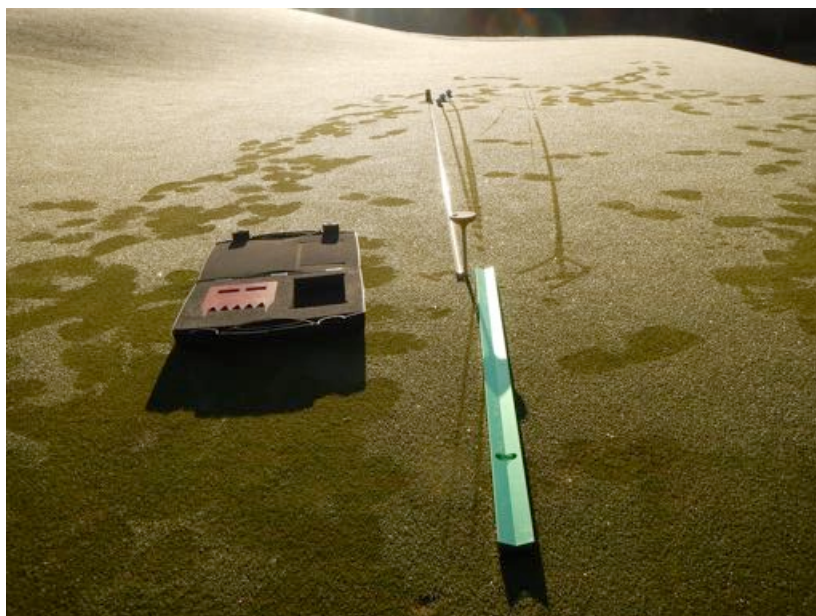
3.0 SERVICES AVAILABLE

The services listed below describe some of main services that we offer. These services would be undertaken by an independent agronomist, who is certified to RIPTA und BASIS standards. The analysis and the reports are therefore completely independent and free of bias.

CONSTRUCTION/PLANNING

- **Feasibility study**
- **Discussion with client and architect to verify design plans suitability**
- **Review of specification and design plans**
- **Production of design, specification and bill of quantities**
- **Support throughout the tendering process**
- **Production of CAD drawings of site before and after construction**
- **Testing of materials and recommendations**

Often we find that our services enable our clients' to save money in the long term, by enabling our clients to plan for the long term better by using the correct materials during construction.



GROW-IN

- **Checking of materials against the specification and initial plans**
- **Regular monitoring of actual construction and grow in-works**
- **Technical support to the greenkeeper during golf course grow in**
- **Help with acquiring correct machinery for the golf course. Help with future planning of golf course from a maintenance perspective.**
- **Help with finding a suitable greenkeeper.**



MAINTENANCE

- **Routine maintenance support packages to help the Club/greenkeeper**
- **Routine annual testing of soils to help the greenkeeper benchmark their golf course accurately and organize their plans**
- **Training for the greenkeepers**
- **Regular reviews to the management and help to establish modern greenkeeping programs that are sustainable and designed to meet initial expectations of the Owner**

4.0 ADDITIONAL SERVICES

Additional services are also available upon request such as:
Presentations and seminars and the translation of works and documents (Please contact us).

5.0 CLIENTS TESTIMONY

Some of our existing clients say that working with our company offers a variety of advantages in comparison to other companies in today's market. The main benefit with working with our organization

is the confidence that you will be carrying out the entire project with our two main advisors, who have a proven record of accomplishment at the highest level. Our aim is to work together in the long term with you, so that we can give you piece of mind that you can develop your site to the highest possible standard.

Examples of some of our past and present clients are found in:

Royal and Ancient Golf Association, English Golf Union, German Golf Federation, Slovakian Golf Association, Professional Golfers Association, USPGA, Luxembourg Golf Federation, Slovakian Golf Federation, Austrian Golf Association.

6.0 PRICE DETAILS

The price for our services are tailor made to suit each individual project. Our fees will include analysis on site and a written report with our recommendations. The price will also include travel costs to your site, accommodation, transfers and translation services (if requested). Please contact us for further information on individual pricing or packet prices.

Due to the wide range of services that we offer most of our clients prefer to undertake annual packages with us. This helps our clients to organize budgets correctly and create a long term support service that enables both parties to work together in both the short term and long term establishment of each project.

7.0 CONTACT

To discuss our services in more detail or if you are considering using our consultancy services to help you plan to undertake maintenance, or construction works correctly for golf course(s) please contact us on:

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